**INTERNATIONAL BUSINESS TRANSACTIONS**

**Professor Mike Ramsey**

**Fall 2023**

The textbook for this course is Ralph H. Folsom, et al., *International Business Transactions: A Problem-Oriented Coursebook* (13th ed., West 2019). Statutory, treaty, and regulatory materials are available in Ralph H. Folsom et al., *Documents Supplement to International Business Transactions: A Problem-Oriented Coursebook* (13th ed., West, 2019).

Information regarding the course and the assignments is posted at the course webpage, [www.mdramsey.com/index\_files/Page403.htm](www.mdramsey.com/index_files/Page403.htm%20) (you can also reach this page by going to my website homepage, [www.mdramsey.com](http://www.mdramsey.com), and following the link to “International Business Transactions Course Webpage” at the bottom of the page). Please visit the webpage to download (a) the course syllabus and (b) the reading assignments for Unit 1 of the course.

Assignment for first class meeting (August 22, 2023):

In the casebook, read pp. 3-34 (introduction) and pp. 37-44 (description of the basic sales transaction).

Consider, and be prepared to discuss: What risks are faced by the parties to the transaction described in pp. 37-44, and how do they differ from risks faced in a similar domestic transaction?